



Prime Minister's Office Namibia

November 2014

A3 Training was commissioned by Lattanzio e Associati SpA – Public Sector to deliver the CMI Level 5 Certificate in Professional Consulting to 30 middle and senior managers at the Office for The Prime Minister in Namibia. Parts of the project were quite complex in order to meet EU rules and regulations, some of which became clearer as time progressed! This called for a good degree of patience, flexibility and innovation until, after two years of planning we arrived in Namibia to deliver the training.

We soon learned that flexibility is the key skill required to work in Africa. Having planned to deliver two courses 'back to back' in the capital Windhoek, we were informed at short notice that the first would be 400kms south on a game reserve, and the second 400kms west on the Atlantic coast. This certainly made our logistics very interesting, but with hindsight it was without doubt an amazing opportunity and experience.



The first week was a great success and we made a few small changes to the programme to cater for individual and group needs. Those changes were incorporated into the second week which was also a great success. Some of the comments from delegates include:-

- *It was a learning experience with a lot of practical examples. The facilitators tried to link it with the Namibian experience.*
- *It was excellent where I learned a lot of unknown. For the first time I am exposed to presentation training.*
- *Very beneficial and relevant to my work. I would like to go for a Diploma.*
- *It's relevant and enriching, it has added value to what we do as trainers and consultants.*
- *Everything!!! I learned so much! In particular I enjoyed the experience, the exercises, the reflective practice, the creativity and your openness to share your tools, ideas and course information & media clips!!! Mostly, thank you so much for sharing yourselves!*

Since our visit, the client has been in touch again asking for more training and assistance to help build their internal learning and development capability. They are currently considering our proposal.



- *Thank you so much for the email and also for the proposed approach. I really appreciate how you took the time to look at our learning and capacity development framework model and build in how we might possibly collaborate.*

All the delegates have signed up to do the Certificate qualification and we at A3 Training continue to offer relevant support and coaching – albeit remotely!